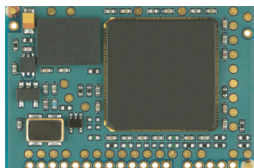




Company Fact Sheet



COMPANY OVERVIEW

Transcript International — based in Lincoln, Nebraska — is the worldwide leader in voice privacy products. Since 1978, Transcript has provided scramblers, signaling, programming and interoperability products to meet the varied needs of government, military, police and public safety land mobile radio users around the world. Transcript delivers land mobile radio security products in over 2,700 different configurations, in over 10,000 communication systems and in more than 120 countries. In November 2007, Transcript International, 3e Technologies International (3eTI) of Rockville, Maryland, and EFJohnson of Irving, Texas, began a business integration process under their parent company, EFJ, Inc. (NASDAQ: EFJI). Together, the three companies offer secure wireless solutions for governments, militaries and public safety users worldwide.

FINANCIAL INFORMATION

Transcript and its sister company EFJohnson realized an increase in net income of 23.8 percent over the course of three years, prior to 3eTI's acquisition in July 2006. For fiscal year 2005, Transcript had a 49 percent increase in revenues from the previous year; in 2006, the company received a \$6 million order for voice security products from a customer in the Middle East. For more detailed financial information, please visit www.efji.com

PRODUCTS

Scramblers > Transcript offers scramblers in six security levels, including a high-security digital module, to address a variety of voice privacy needs.

Digital Encryption > VoSec, Transcript's newest and most secure encryption module, is ideal for military and government use, especially in applications where privacy is absolutely critical to successful operations.

OEM Modules > Transcript offers a module for most every brand and model of two-way radio.

Programming > Transcript's TR30-3000 series offers Over-the-Air-Reprogramming (OTAR) and remote programming control for radio systems with up to 10,000 different IDs.

Signaling > Transcript's TR20-200 series features standard signaling capabilities, plus a variety of useful management functions, for both new and existing radio systems.

Portable Repeater > The TransPeater is a cost-effective interoperability solution that can convert portable or mobile radios into a temporary repeater system in minutes.

Secure Wi-Fi > Transcript International's sister company 3eTI is a leading provider of wireless networking solutions that are completely customized to a client's security challenges and voice, video and data communication needs. The company designs and manufactures secure Wi-Fi products, including mesh network, access point, bridge and client infrastructure products, as well as security software.

LEADERSHIP

Massoud Safavi > Chief Operating Officer, EFJ, Inc.

Michael Kelley > Senior Vice President, Products

Patricia Montgomery > Vice President of Accounting Services

Lori Kowal > Director of Engineering and Operations

Jenny Christensen > Director of Marketing

Nancy Shy > Director of Administration